

**GENERAL ASSEMBLY OF NORTH CAROLINA  
SESSION 2001**

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**SENATE BILL 340\***

Short Title: Damages for Sales Representatives.

(Public)

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Sponsors: Senator Carpenter.

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Referred to: Judiciary I.

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March 6, 2001

A BILL TO BE ENTITLED

1  
2 AN ACT TO INCREASE THE LIABILITY OF PRINCIPALS WHO FAIL TO PAY  
3 SALES REPRESENTATIVES COMMISSIONS UPON TERMINATION OF  
4 CONTRACTS WITH SALES REPRESENTATIVES.

5 The General Assembly of North Carolina enacts:

6 **SECTION 1.** G.S. 66-192(a) reads as rewritten:

7 "(a) A principal who fails to comply with the provisions of G.S. 66-191 is liable to  
8 the sales representative in a civil action for (i) all amounts due the sales representative  
9 plus exemplary damages in an amount not to exceed three times the amount of  
10 commissions due the sales representative, (ii) attorney's fees actually and reasonably  
11 incurred by the sales representative in the action, and (iii) court costs."

12 **SECTION 2.** This act becomes effective October 1, 2001, and applies to  
13 causes of action arising on or after that date.